Business as Unusual Part 2: Help People Get What They Want And You Will Get What You Want

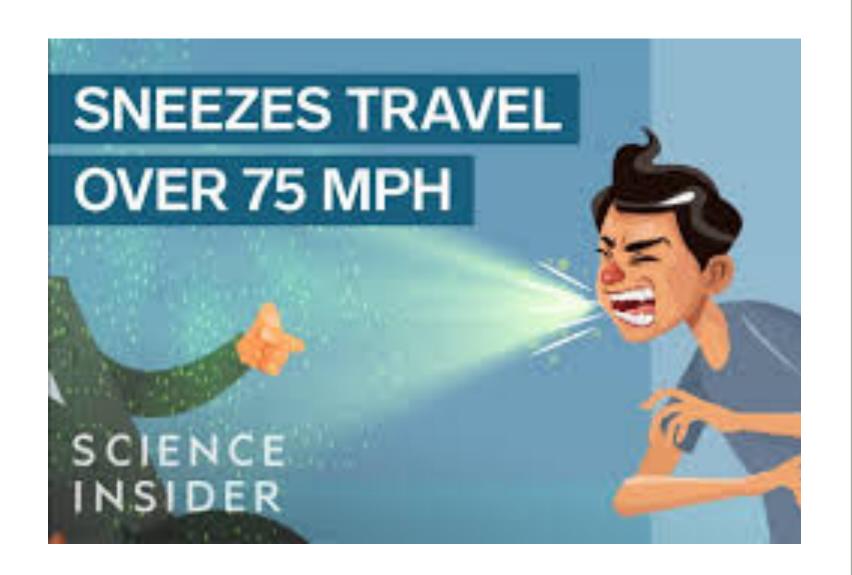
How everybody wins when you sell



Guest Speaker: Mike Treas

Mike has over 20 years of sales and sales management experience and 10 years working in consulting and training. He help residential retail sales contracting companies (HVAC, plumbing, electrical, pest control, pool cleaning and maintenance, etc.) increase sales, profits and customer retention.







• "Where in your home is it uncomfortable?"

• "Does anyone in your family suffer from allergies, asthma or sinus conditions?"

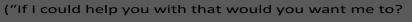
 "Does the cost to heat and cool your home seem higher than you would like it to be?"

"If I could help you with that would you want me to?"















SUCCESS





Thank you

The HVAC Sales Coach

Mike Treas

www.hvaccoach.com

miketreas@miketreas.com

913-568-3280

Emerson: Fit Matters – Video Series



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Increase sales through effective goal setting strategies from Mike Treas



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